Key Account Executive - Hospital Sector - Belgium

Company

MedicalBubble.eu has the exclusivity of the production and marketing & sales of a new patented Personal Biological Protective Equipment: a Powered Air Purifying Respirator, the Ergo-Air.
The Ergo-Air provides a high-quality solution in terms of safety, comfort and ease of use, among others in the hospital sector as well as clean rooms and industry.

Responsibilities

To open a new market for an innovative, patented equipment.
To proactively identify opportunities and areas of interest for Ergo-Air within the hospital sector in Belgium, and across Europe.
To establish and maintain strong business relationships with key decision-makers.
To close business deals.

Qualifications

Our team is looking to recruit a colleague or partner with solid sales experience with key decision-makers in the hospital sector.
Fluency in Dutch and French is essential.

Interested? Feel free to call Marie-Paule Kirscht: 0495 53 52 01 and /or send your CV to mpk@medicalbubble.eu