Job offer

Ref. 2026A001412

ERTP IS RECRUITING FOR ONE OF ITS CLIENTS

Head of AI & Partner

LOCATION	CONTRACT	EXPERIENCE	LANGUAGES
Brussels	**Full-time employee**	**10+ years**	**Dutch or French, and English**

What you'll be doing

Your focus is clear: grow our AI business and be hands-on in client engagements. The team, the offering and our market presence will grow from there.

As Head of AI

- ✓ You will drive business growth for the practice: lead sales, shape proposals, and own key client relationships and commercial targets
- ✓ Build and lead a high-performing AI team: starting with your first key hire, an AI Engineering Lead who will own the technical side under your leadership. Then grow the team and its career paths
- ✓ Build and scale our AI practice: refine the service offering, positioning and go-to-market, building on our strengths in digital products, UX and engineering
- ✓ Develop strategic partnerships with technology vendors and cloud ecosystems
- ✓ Be the company's AI voice in the market: speak at events, host roundtables, publish insights and position the company as a reference for pragmatic, responsible AI
- ✓ Grow AI maturity across the company: run the AI community, set standards and best practices, and mentor consultants moving into AI-centric roles

As a senior advisor to our clients

- ✓ Advise C-level and senior stakeholders on their AI strategy, from vision and opportunity mapping to prioritisation and investment decisions
- ✓ Lead discovery phases and executive workshops to align stakeholders around AI-driven solutions
- ✓ Frame high-impact AI initiatives, assess feasibility and value, and steer their delivery with business, product, data and engineering teams
- ✓ Help organisations put AI governance in place: responsible AI, risk management, explainability and EU AI Act readiness
- ✓ Drive AI adoption and transformation for clients, embedding AI in their ways of working, tools and culture

What we offer

- ✓ A partner role with an equity stake in the company and a real say in its future
- ✓ A competitive compensation package aligned with the seniority of the role
- ✓ The opportunity to shape how leading organisations across industries adopt AI
- ✓ A stimulating environment where innovation and emerging technologies thrive

- A people-first culture built on trust, empowerment and continuous learning
- An annual budget of 2,000 euro for learning and growth (courses, conferences, books...)
- A community of strategists, designers and technologists who learn from each other
- Leadership growth tracks with dedicated coaching and career tracks

Profile

- 10+ years in AI, data or digital product roles working with large corporates, in-house or as a consultant, including leading a team, a practice or large-scale AI initiatives
- A proven track record of selling, shaping and delivering AI programmes that created measurable business value
- Deep understanding of AI technologies (ML, GenAI, agentic AI), the tooling and the major cloud ecosystems, with enough hands-on background to be credible with technical teams
- Credibility with executives: you can shape a vision, challenge a roadmap and translate complex AI topics into business decisions
- Experience building and leading teams, and attracting top talent
- Strong product thinking and a user-centric mindset
- An entrepreneurial spirit: you've built something from the ground up, or you're eager to
- A plus: a good understanding of how consulting businesses work (staffing, utilisation, pricing, margins)
- Excellent communication, storytelling and facilitation skills
- Fluent in Dutch or French, with professional command of English

How to apply?

1. Create your candidate account on **app.ertp.be**
2. Search for reference **2026A001412**
3. Send your application directly on ERTP

Scan to open the offer

ERTP publishes this offer on behalf of one of its clients. Direct link: https://app.ertp.be/marketplace/jobs?ref=2026A001412