Job offer

Ref. 2026A001415

ERTP IS RECRUITING FOR ONE OF ITS CLIENTS

Entrepreneur & Managing Director

LOCATION
Benelux

LANGUAGES
Dutch, French and English

About

An international construction technology company focused on modular and circular interior fit-out solutions. Its platform enables spaces to be constructed, deconstructed, reconfigured, and reused, without traditional demolition waste.

A venture studio is launching this technology in Benelux and is looking for a driven Entrepreneur & Managing Director to own that journey from day one. This is a rare opportunity for someone who wants to run their own business, but without the uncertainty of starting from scratch. Rather than spending years searching for the right idea, validating a market, or building a network, you step into a pre-validated venture: the technology is proven, the market opportunity is identified, the first leads are ready, and exclusive commercialisation rights are secured. You co-own what you build, with the studio as your partner and a clear path to equity and exit.

Your Mission

As Entrepreneur & Managing Director, you will have full ownership of the Benelux market entry in all its aspects:

- ✓ Define and execute the Benelux go-to-market strategy.
- ✓ Identify and prioritize target customer segments: contractors, developers, architects.
- ✓ Define pricing strategy to maximize both market penetration and profitability.
- ✓ Lead business development, sales prospecting, and revenue generation.
- ✓ Build the brand presence in the Benelux market.
- ✓ Drive fundraising efforts and manage investor relations in collaboration with the studio.
- ✓ Maintain and manage a strong partnership with the technology provider.

What we offer

You won't be starting from zero. The studio provides a ready-to-launch platform:

- ✓ Validated market analysis and insights to sharpen your strategy from day one.
- ✓ Exclusive rights to commercialize the technology across the Benelux market.
- ✓ A curated list of qualified leads to accelerate your first commercial wins.
- ✓ Access to the studio's network of investors, cleantech experts, and industry partners.
- ✓ Equity in the venture: you'll share in the value you create.

Co-create from Day 1

Shape the vision & mission of a high-impact venture with real decarbonization potential.

Competitive Package

Fixed remuneration + extra-legal benefits tailored to your situation.

Leadership & Growth

Lead your very own high-potential venture with a clear positive sustainability impact.

Equity & Exit Potential

Stock-option plan with a clear exit strategy: share in the value you help build.

Profile

We're looking for a hands-on leader who combines entrepreneurial drive with commercial acumen:

- ✓ Entrepreneurial self-starter with a genuine passion for cleantech and sustainable construction.
- ✓ Proven track record in business development, B2B sales, or go-to-market execution.
- ✓ Strong knowledge of the Belgian construction or real estate sector is a significant asset.
- ✓ Strategic thinker who is equally comfortable rolling up their sleeves to execute.
- ✓ Excellent communicator, able to engage contractors, investors, and decision-makers alike.
- ✓ Resilient and decisive under uncertainty; at ease with the inherent risk of venture building.
- ✓ Skilled project manager, able to handle multiple workstreams efficiently and professionally.
- ✓ Collaborative team player with a proactive, solution-oriented mindset.
- ✓ Languages: Dutch and French are essential; professional English is required.

How to apply?

1. Create your candidate account on **app.ertp.be**
2. Search for reference **2026A001415**
3. Send your application directly on ERTP

Scan to open the offer

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